

# REPORTER SOURCE BOOK

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## INTRODUCTION

This sourcebook includes a list of Colliers members who have been selected as expert sources for reporters. The members listed herein have agreed to a 24-hour media policy, and are willing and able to respond quickly and accurately to media inquiries. Each listing includes a brief background and source description, direct contact information and a head shot for reference. Media may use this guide for reaching these commercial real estate experts for research, interviews and consulting. Media may contact them directly, or contact MassMedia for more information.

### **Local MassMedia Contacts:**

Melissa Gullickson at [Melissa@massmediacc.com](mailto:Melissa@massmediacc.com) or **702.856.9059**

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Colliers International – Las Vegas is one of the largest and most successful commercial brokerage firms in Southern Nevada. In 2008 alone, Colliers was responsible for brokering more than \$2.2 billion in transactions. Colliers Las Vegas brokers practice in all fields of commercial real estate including industrial, retail, office, land acquisitions/dispositions, investment sales, real estate management, resort/mapping and construction management/development coordination.

Brokers in the Las Vegas office have an in-depth understanding of the issues impacting the ongoing evolution of commercial development in the Las Vegas Valley, as well as a thorough understanding of effective construction management and real estate development procedures important to today's competitive and complex real estate market. They are some of Nevada's top brokers, and are expert sources and client representatives.

Colliers is one of the largest commercial real estate firms in the world with 294 offices in 61 countries in the Americas, Europe, the Middle East and Africa, and Greater Asia. Colliers International manages more than 1.1 billion square feet of commercial property and has revenue in excess of \$1.6 billion. Colliers International is a worldwide affiliation of independently owned and operated companies. Colliers Nevada, LLC, dba Colliers International in the state of Nevada, is a wholly owned subsidiary of Colliers Parrish International, Inc., headquartered in San Jose and has 11 offices in California and Nevada.

For more information about Colliers International visit [www.lvcolliers.com](http://www.lvcolliers.com)

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## MICHAEL CAMPBELL

### MANAGING PARTNER

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Michael Campbell joined Colliers as the Las Vegas Managing Partner in December of 2008, with nearly 30 years of experience as a real estate executive. His company management philosophy revolves around three key principles: providing visionary opportunities for growth and expansion, establishing clear and manageable goals and objectives, and creating a focused plan that positions the company for success.

[www.lvcolliers.com/mcampbell](http://www.lvcolliers.com/mcampbell)



## DANIEL J. DOHERTY

### SENIOR VICE PRESIDENT, INDUSTRIAL DIVISION

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Daniel J. Doherty joined Colliers in July of 1998 and is currently a Senior Vice President in the Industrial Division. He is experienced in all phases of industrial real estate including site selection, development and design, leasing and investment sales.

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## DELIA DOMINGUEZ

### MARKETING SPECIALIST, RETAIL DIVISION

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Delia Dominguez joined Colliers International in 2001 and has worked in the office's operations, property management and is currently a marketing specialist for the retail division. She is a liaison between Landlord and Tenant and is responsible for assisting clients through the leasing process.

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## CHRIS JENSVOLD

### SENIOR ASSOCIATE, INDUSTRIAL DIVISION

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Chris Jenvold joined Colliers in 2004 as a broker in the Las Vegas Industrial and Office Division. He specializes in the area of Landlord and Tenant representation in Southern Nevada.

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## DEAN KAUFMAN

### VICE PRESIDENT, OFFICE DIVISION

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Dean Kaufman joined Colliers International's Office Division in 2004 and is part of the established team of Tom Stilley, Lizz Stilley, Ryan Martin and Michael Koontz. His responsibilities include office tenant/landlord representation for leasing and sales.

[www.lvcolliers.com/dkaufman](http://www.lvcolliers.com/dkaufman)



## SUZETTE LAGRANGE

### VICE PRESIDENT, OFFICE & INDUSTRIAL DIVISION

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Suzette La Grange joined Colliers in 2005 following a 10-year career with CB Richard Ellis. The majority of her real estate experience is in landlord and developer representation. She has extensive experience in both office and industrial developments including land acquisitions, zoning, entitlements, design and planning, marketing, lease negotiations, investment dispositions, build-to-suit developments, sale-lease back transactions, and owner/user sales.

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## GRETCHEN LEE

### SENIOR PORTFOLIO MANAGER

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Ms. Lee serves as the Senior Portfolio Manager of the Property Management division for the Las Vegas office of Colliers International and has over 11 years of experience in the Southern Nevada market. She joined Colliers in January of 2007 and is responsible for a portfolio over 1.5 million square feet consisting of retail, office and industrial properties.

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## CHRISTOPHER LOBELLO

### VICE PRESIDENT, INVESTMENTS

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Christopher LoBello is an investment sales specialist and oversees the Investment Division. Christopher's focus is in leased investments, specializing in the sale of office, medical office and industrial warehouse buildings, retail centers, single-tenant triple-net investments, as well as broker opinion of values.

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## SCOT MARKER

### SENIOR VICE PRESIDENT, RETAIL DIVISION

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Scot Marker is a Senior Vice President in the Retail Division at Colliers International's Las Vegas Office. Since beginning his career in 1995 he has successfully negotiated many transactions with national concepts as a tenant representative, as well as marketing a variety of retail developments in the Greater Las Vegas market.

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## MIKE MIXER

### SENIOR VICE PRESIDENT, COLLIERS USA BOARD GAMING & RESORT GROUP

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In 1993, Michael formed Colliers International Las Vegas with his partner, James Stuart. In 2004, He formed the Resort & Gaming Group with partner Alex Rodrigo, with a primary focus on urban high-rise projects, gaming properties, mixed-use and redevelopment sites in and around the Las Vegas resort corridors and University District.

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## SPENCER PINTER

### VICE PRESIDENT, INDUSTRIAL DIVISION

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Spencer Pinter has been a part of Colliers International since 1998. From the beginning, he has focused 100 percent of his time to serving clients with industrial requirements only such as leasing, building and land sales and acquisitions, tenant representation and development consulting.

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## TABER THILL

### VICE PRESIDENT, TENANT REPRESENTATION

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Taber Thill joined Colliers in 2001 and currently heads the Tenant Representation Division. His Tenant Representation Division offers clients negotiations of their commercial real estate needs by utilizing market knowledge, experience and true fiduciary responsibility. The Tenant Representation Division exclusively represents Tenants/Users, thus eliminating conflicts of interest with Landlords/Owners.

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## GRANT S. TRAUB

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Grant S. Traub joined Colliers International in 1998 after two years at CB Richard Ellis. Grant has served on the Colliers Parrish Board of Director since 2003 and the Colliers Parrish Finance Committee since 2006. As a specialist in the sale of development land and tenant representation, his main responsibilities are site selection and deal negotiation.

[www.lvcolliers.com/gtraub](http://www.lvcolliers.com/gtraub)



## COMPANY HISTORY

Founded in 1974, J.R. Parrish, Inc. quickly earned the respect of both clients and competition with its dedication to honesty, integrity, and delivering on promises made. That philosophy has attracted the industry's best personnel over the years. In fact, that philosophy brought the Parrish organization together with Colliers International, a global commercial real estate leader. After nearly 20 years of doing business as J.R. Parrish, Inc., the organization joined forces with Colliers, becoming an independent owner and taking the name Colliers Parrish International.

In 1998, that philosophy led to the merger of Las Vegas based Stuart-Mixer Commercial with Colliers Parrish International. Once again, a name change was in order. Now known simply as Colliers International, there are over 400 brokers, consultants and support staff in 11 offices specializing in sales, leasing, appraisal, and management of prime commercial/industrial real estate in diverse locations. Combine this elite group of professionals with the world-wide network of Colliers offices, and the global organization totals over 12,749 professionals in more than 294 offices. Those offices are spread out across 61 countries and six continents, giving Colliers International an unparalleled global presence.

## COLLIERS PARRISH OFFICE LOCATIONS

### **Nevada Offices**

Las Vegas | Reno

### **Northern California Offices**

Fairfield | Gilroy | Oakland | Pleasanton | Redwood City | San Jose | Stockton | Walnut Creek

[www.colliersparrish.com](http://www.colliersparrish.com)



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